

Media Alert: Gartner Vision Events Announces Gartner Healthcare Summit 2005

What Your Readers Need to Know: [Gartner Healthcare Summit](#) is the only healthcare event featuring the globally renowned research of the top Gartner healthcare analysts.

When and Where November 13 – 16, 2005, Hyatt Regency Grand Cypress, Orlando, Florida

Why The Summit Matters to Healthcare Provider and Payer Organizations and Technology Providers

- Now in its 7th year, the Summit brings together key players in the healthcare IT marketplace for a collaborative business, educational and networking experience.
- This year's theme, "Agility: Unlocking the Potential of Collaborative Healthcare" will center on the need for IT agility to execute information-rich, collaborative processes within and across the stakeholder boundaries of healthcare organizations.
- The Summit's unique format builds partnerships between C-Level business and IT executives and Technology Providers during [Case Study Presentations](#), [One-on-Ones with Gartner Analysts](#), and the [Healthcare IT Center™](#) demonstration and meeting area.

The Summit will feature Gartner Insight Sessions on today's most pressing healthcare IT and business issues for:

- Healthcare Providers
 - "Using Software Agility to Gain Control of Clinical Processes"
 - "Ambulatory Care: Finally Getting the Attention it Deserves"
 - "Show Me The Money: Players and Predictions in Revenue Cycle Management"
 - "Advanced Clinical Systems: Are They Really that Advanced?"
- Healthcare Payers
 - "BI and Information Management: The Key Requirements For A Collaborative Information Environment"
 - "The Consumer Defined Health Plan: Integration, Integration, Integration"
 - "Technology for Collaborative Care Management: Opportunities and Challenges"
 - "Healthcare Payer Business and IT Scenario"
 - "Outsourcing in Healthcare: Where Can You Get The Help You Need?"

Who Will Be There:

- Nearly 250 senior-level executives from the healthcare provider, payer and government marketplaces will be personally pre-qualified and invited as guests to the Summit. Decision-makers will represent hospitals and multi-hospital systems, physician groups, integrated delivery networks, healthcare payer organization and state and federal governments. Executive titles invited to the event include: CIOs, CEOs, COOs, CMOs, VPs and Directors of IT/IS, CFOs and Directors of Patient Services.
- The World's Leading Healthcare Business and IT Technology Providers will have an unsurpassed opportunity to forge profitable relationships with executive decision-makers in Private Boardroom Appointments where they can present their own case studies to a select audience actively engaged in the vendor selection process.

- Top Global Solution Providers Will Be Participating as Sponsors. The 2004 Summit Sponsors included Siemens, AnyDoc Software, APC, MPC Computers, Pervasive, Toshiba and more. See <http://www.healthcareitsummit.com/Sponsors.htm> for a complete list of 2004 sponsors
- Gartner Senior Analyst Team will be addressing the top 2005 issues of business and IT executives from both the provider and payer perspectives with four new tracks on:
 - Collaboration: Learn how to take the first steps toward sharing information – the only hope toward substantively improving patient safety, quality and for healthcare affordability.
 - Technology: Explore how IT can help the healthcare enterprise adapt to a more competitive marketplace without becoming an issue itself.
 - Healthcare Payers: With new business models looming, discover how to create an IT strategy and platform agile enough to be responsive to demands for collaboration and connectivity with business partners, new technologies and technology partners.
 - Healthcare Providers: As the use of IT progresses on both the clinician and management level, it's imperative to focus on the dramatic implications in terms of IT oversight and applications support.

To view the complete agenda, go to <http://www.healthcareitsummit.com/>

How to register: Visit www.healthcareitsummit.com. Or contact Lisa Lovett at 603-471-4213 or by email at lisa.lovett@gartner.com

About Gartner Vision Events

Gartner Vision Events, a Gartner, Inc. (NYSE: IT and ITB) company, is a leading producer of highly focused business Events that bring together the leading Vendors and Resellers in private boardroom appointments to form strategic partnerships and secure new business in the technology sector. Additional information about Vision Events can be found on the Internet at www.visionevents.com.

About Gartner

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